



To: **Allied Moulded Industrial Manufacturers Representatives**

RE: ***No more minimum order quantities or color matching type lead times for specific colored enclosures!***

Date: 11-7-17

As a part of our current colored enclosures program, Allied Moulded has decided to stock WIP inventory of boxes and covers (flat and raised) on AM enclosure sizes 8x6" through 14x12" in Blue, Yellow, White and Red. Additionally, white material will also be stocked in sizes: 6x6, 16x14 and 18x16. These specific sizes and colors were chosen because they cover the highest percentage of opportunity with your current customers. Please note that we are committed to stocking quantities of these sizes and colors to meet low volume requirements of our customers. Future stock levels will be adjusted based upon an ongoing review of sales.

**Benefit to the customer:**

By building up WIP inventory we now can quote / sell customers in small quantities with short lead times. **No more minimum quantities to be ordered for these size & color combinations:**  
**6x6 (white only); 8x6, 10x8, 12x10 and 14x12 (yellow, red, white and blue); 16x14 and 18x16 (white only)**

**ALSO, No more color matching type lead times for material procurement (4-6 weeks)**

Expect the turn-around to be within 5-10 working days!  
For window units allow an extra 4 weeks!

**Request a quote:**

The cost of colored enclosure products can be figured by adding (15%) on top of the customers normal purchase price of the standard grey enclosures.

**Part numbers:**

Enclosure part numbers will be released by using the standard AM part number and adding the appropriate suffix: yellow (-YL), red (-RD), white (-WH), and blue (-BL) (Example: AM864L-RD)

All other colored enclosure inquiries should be handled within the scope of our current enclosure color matching program.

Should you have any questions, please feel free to contact customer service or your regional sales manager.

Thank you,

Bob Knecht – Marketing Manager  
Allied Moulded Products, Inc.